

JANUARY 2018

# FIREPOINT ALARM COVER & SIGNBOARD

Trailblazing innovation for the building trade



Industry feedback: *a simple, cost efficient and highly effective solution*

## The problem

- Fire protection equipment for building sites is often in transit, whether being moved from Morgan Fire warehousing to a building site, moved around the building site or being returned to MFP warehousing for storage between building projects.
- Once on site the equipment is generally sited outdoors, exposed to the elements and in dusty and dirty surroundings.
- The equipment itself is expensive, notably the mobile fire alarm call points, which are used to site fire extinguishers and wireless fire alarms kits with batteries on trolleys.
- Due to the design of the trolleys, when an item of fire equipment was removed they were liable to topple over.
- The issue of signing the equipment was also unsatisfactory and various methods had been used in the past so that customers/users would know what to do, and which appliance to use, should the equipment be required in an emergency.

## Morgan Fire's solution

- The new product takes the form of a rigid, resilient plastic cover, and the new signboard fits the stands/trolleys more effectively than any other product we are aware of across the industry.
- Our customers can see the cost savings, with fewer equipment replacements being needed through accidental damage or wear and tear.



Rear view



Front view

## A solution taken from design to manufacturer and application.

Fire point alarm cover and signboard was researched and project-managed in-house by Morgan Fire technician's manager, John Stabrawa, and Managing Director, Paul Creasey. The new product was developed at Morgan Fire's expense, and has been adopted initially by Mace and Volkerfitzpatrick. Initial signs are that the product is very effective and our customers have given very positive feedback.

There was a mutual benefit from the strong, shared relationships to lead us to invest in the project and then bring into use, and the ability of our management team to demonstrate the potential benefits to our customers and secure partnerships in the product development. This innovation did not involve a change to contract or attract reward from our customers.